

Steven Fedor
Director of Sales & Marketing

Steven brings strategic management, customer service, income generation, marketing, training & corporate responsibility expertise to the organization. His experience is drawn from a successful career including CEO roles and commercial directorships for market leading multinationals in the private, not for profit and public sector. Based in the UK, Steven is experienced in supporting and advising clients on pan continental issues having spent over 10 years linking European retailers with Asia Pacific based manufacturers for both branded and OEM product whilst working for companies including Samsung and Gillette.

During his time as UK Sales & Marketing Director for the Jarden Corporation, a US Fortune 500, he initiated and oversaw the move to outsource the companies UK Customer Service function and consequently can appreciate outsourcing considerations from a client's perspective. In addition to multinational experience, Steven can appreciate smaller company considerations as his SME experience is first hand, as he was the founder and Managing Director of Indigo Bright Ltd where he created and delivered a number of learning and development programmes for Europe's largest employer, the UK NHS.

Prior to joining Black Mountain he held Head of Fundraising and Chief Executive roles in the not for profit sector with Barnardos and Alder Hey Children's Hospital Charity. He still provides some consultancy advice to charities and business on fundraising, governance, communications and corporate social responsibility.

An Economics & Politics graduate from Manchester University he also holds a Post Graduate Certificate in Business Management . In his spare time he is an international martial arts instructor and is Vice President of a national governing body for UK Taekwondo. He lives with his wife and four children.